

## Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

## 1. Consolidated performance

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Consolidated</b>										
Order acceptance	39,608	46,108	48,040	56,119	189,875	55,633				
Backlog	46,332	44,661	43,652	44,846	44,846	50,529				
Net Sales	40,829	47,642	49,058	55,868	193,399	50,326				
Operating income	1,169	1,873	1,259	4,595	8,896	3,995				
OP Margin	2.9%	3.9%	2.6%	8.2%	4.6%	7.9%				
Ordinary income	1,649	2,333	1,974	5,070	11,026	4,797				
Net income※2	1,211	1,879	2,030	3,586	8,706	3,439				

## 2. Segment Information (by business group)

(Yen, millions)

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Chain</b>										
Order acceptance	14,027	14,434	15,820	17,248	61,529	19,636				
Backlog	10,383	10,905	11,866	12,966	12,966	16,083				
Sales※3	14,640	14,366	15,291	17,015	61,312	17,087				
Operating income	1,594	1,451	2,030	2,787	7,862	2,439				
OP Margin	10.9%	10.1%	13.3%	16.4%	12.8%	14.3%				
<b>Motion Control</b>										
Order acceptance	3,986	4,574	4,917	5,478	19,290	5,738				
Backlog	4,337	4,301	4,222	4,594	4,594	5,426				
Sales※3	4,203	4,879	5,055	5,230	19,697	4,616				
Operating income	188	132	285	197	816	185				
OP Margin	4.5%	2.7%	5.6%	3.8%	4.1%	4.0%				
<b>Mobirity</b>										
Order acceptance	10,717	13,524	16,683	17,197	57,787	17,105				
Backlog	801	651	721	717	717	1,162				
Sales※3	10,779	13,514	16,613	17,200	57,777	17,092				
Operating income	-159	112	1,742	2,032	3,714	2,160				
OP Margin	-	0.8%	10.5%	11.8%	6.4%	12.6%				
<b>Materials Handling Systems</b>										
Order acceptance	9,988	12,945	9,927	15,396	48,256	12,529				
Backlog	30,304	28,464	26,402	26,446	26,446	27,635				
Sales※3	10,993	14,797	11,997	15,831	53,618	11,562				
Operating income	-201	487	-2,461	-27	-2,202	-420				
OP Margin	-	3.3%	-	-	-	-				
<b>Other</b>										
Order acceptance	889	630	692	801	3,012	622				
Backlog	505	339	438	121	121	221				
Sales※3	881	999	781	1,280	3,941	668				
Operating income	-91	-80	-101	-58	-330	-112				
OP Margin	-	-	-	-	-	-				

&lt; Note &gt;

※ 1 : Quarterly data is for each accounting period (3 months).

※ 2 : Profit attributable to owners of parent

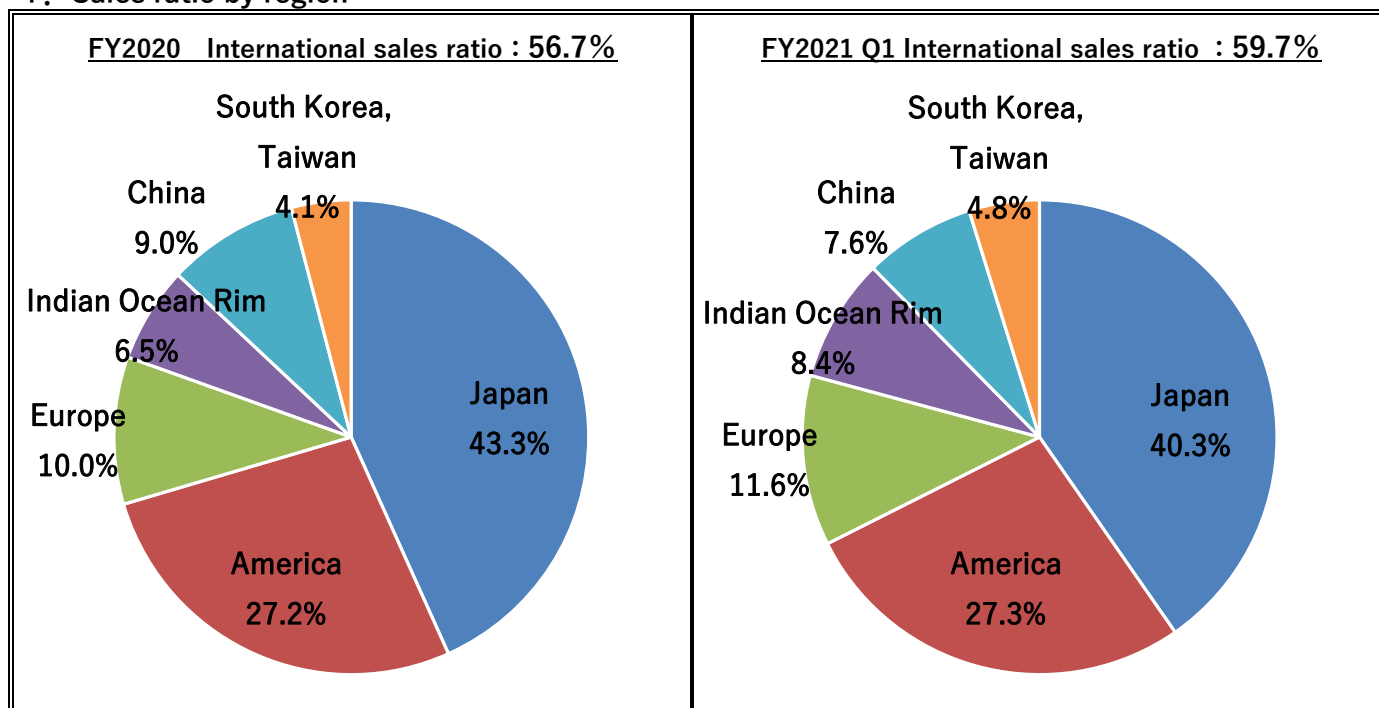
※ 3 : Sales figures include internal sales and transfers between segments.

## 3. Segment Information (by region)

(Yen, millions)

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Japan</b>										
Sales <sup>※3</sup>	22,526	25,688	26,703	29,499	104,416	27,867				
Operating income	-165	1,132	1,956	1,654	4,577	1,783				
OP Margin	-	4.4%	7.3%	5.6%	4.4%	6.4%				
<b>America</b>										
Sales <sup>※3</sup>	11,374	13,925	13,207	14,967	53,473	13,989				
Operating income	137	406	-1,894	685	-666	846				
OP Margin	1.2%	2.9%	-	4.6%	-	6.1%				
<b>Europe</b>										
Sales <sup>※3</sup>	4,860	4,641	5,157	5,609	20,267	5,964				
Operating income	0	77	237	583	897	272				
OP Margin	0.0%	1.7%	4.6%	10.4%	4.4%	4.6%				
<b>Indian Ocean Rim</b>										
Sales <sup>※3</sup>	3,712	2,189	2,997	3,854	12,752	4,255				
Operating income	508	4	301	402	1,215	660				
OP Margin	13.7%	0.2%	10.0%	10.4%	9.5%	15.5%				
<b>China</b>										
Sales <sup>※3</sup>	2,860	4,679	5,201	6,942	19,682	4,378				
Operating income	-192	251	540	681	1,280	280				
OP Margin	-	5.4%	10.4%	9.8%	6.5%	6.4%				
<b>South Korea, Taiwan</b>										
Sales <sup>※3</sup>	2,226	1,556	2,053	2,219	8,054	2,431				
Operating income	82	-115	-21	7	-47	82				
OP Margin	3.7%	-	-	0.3%	-	3.4%				

## 4. Sales ratio by region



&lt; Note &gt;

※ 3 : Sales figures include internal sales and transfers between segments.