

## Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

## 1. Consolidated performance

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Consolidated</b>										
Order acceptance	39,608	46,108	48,040	56,119	189,875	55,633	57,549			
Backlog	46,332	44,661	43,652	44,846	44,846	50,529	56,044			
Net Sales	40,829	47,642	49,058	55,868	193,399	50,326	52,192			
Operating income	1,169	1,873	1,259	4,595	8,896	3,995	4,190			
Operating income ratio	2.9%	3.9%	2.6%	8.2%	4.6%	7.9%	8.0%			
Ordinary income	1,649	2,333	1,974	5,070	11,026	4,797	4,359			
Net income ※2	1,211	1,879	2,030	3,586	8,706	3,439	3,185			

## 2. Segment Information (by business group)

(Yen, millions)

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Chain</b>										
Order acceptance	14,027	14,434	15,820	17,248	61,529	19,636	20,315			
Backlog	10,383	10,905	11,866	12,966	12,966	16,083	18,660			
Sales ※3	14,640	14,366	15,291	17,015	61,312	17,087	18,261			
Operating income	1,594	1,451	2,030	2,787	7,862	2,439	2,703			
Operating income ratio	10.9%	10.1%	13.3%	16.4%	12.8%	14.3%	14.8%			
<b>Motion Control</b>										
Order acceptance	3,986	4,178	5,648	5,478	19,290	5,738	5,676			
Backlog	4,337	4,108	4,222	4,594	4,594	5,426	6,294			
Sales ※3	4,203	4,515	5,749	5,230	19,697	4,616	4,923			
Operating income	188	141	290	197	816	185	241			
Operating income ratio	4.5%	3.1%	5.0%	3.8%	4.1%	4.0%	4.9%			
<b>Mobility</b>										
Order acceptance	10,717	13,921	15,952	17,197	57,787	17,105	15,413			
Backlog	801	844	721	717	717	1,162	1,242			
Sales ※3	10,779	13,879	15,919	17,200	57,777	17,092	15,328			
Operating income	-159	104	1,737	2,032	3,714	2,160	1,488			
Operating income ratio	-	0.7%	10.9%	11.8%	6.4%	12.6%	9.7%			
<b>Materials Handling</b>										
Order acceptance	9,988	12,945	9,927	15,396	48,256	12,529	15,510			
Backlog	30,304	28,464	26,402	26,446	26,446	27,635	29,509			
Sales ※3	10,993	14,797	11,997	15,831	53,618	11,562	13,772			
Operating income	-201	487	-2,461	-27	-2,202	-420	199			
Operating income ratio	-	3.3%	-	-	-	-	1.4%			
<b>Other</b>										
Order acceptance	889	630	692	801	3,012	622	636			
Backlog	505	339	438	121	121	221	337			
Sales ※3	881	999	781	1,280	3,941	668	670			
Operating income	-91	-80	-101	-58	-330	-112	-110			
Operating income ratio	-	-	-	-	-	-	-			

&lt; Note &gt;

※1 : Quarterly data is for each accounting period (3 months).

※2 : Profit attributable to owners of parent

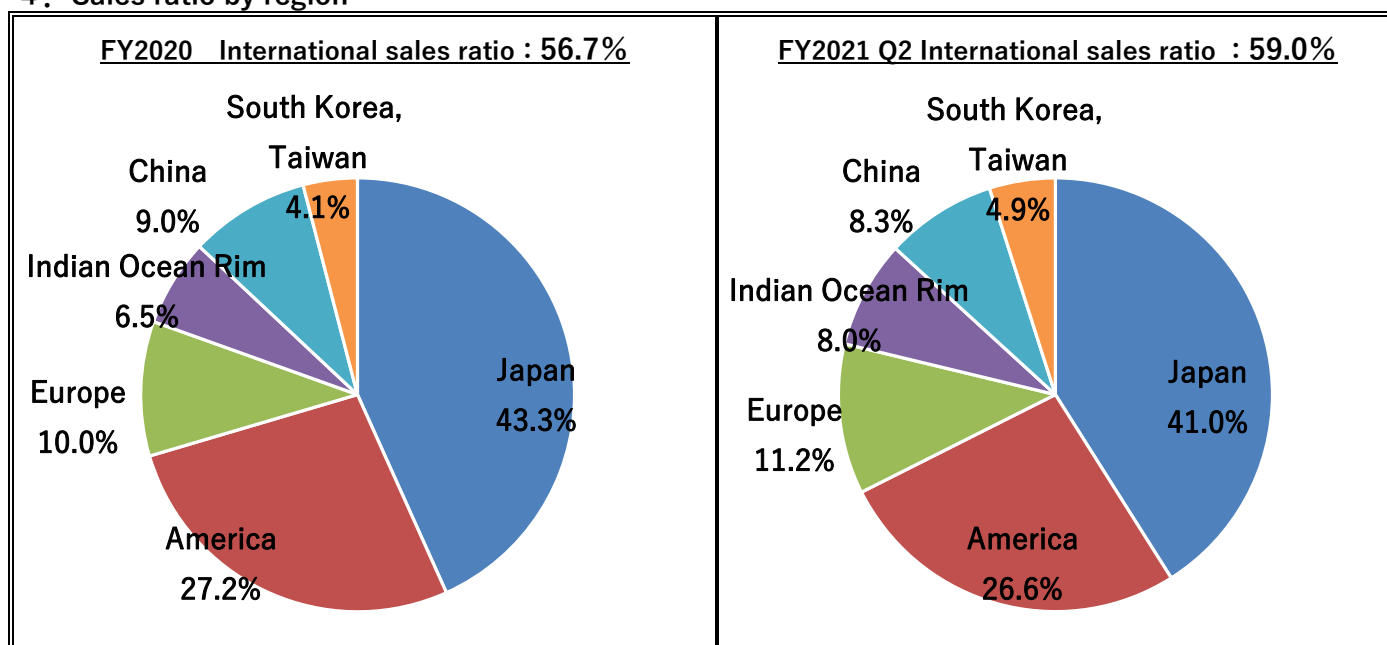
※3 : Sales figures include internal sales and transfers between segments.

## 3. Segment Information (by region)

(Yen, millions)

	FY2020 (FYE2021)					FY2021 (FYE2022)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
<b>Japan</b>										
Sales <sup>※3</sup>	22,526	25,688	26,703	29,499	104,416	27,867	28,535			
Operating income	-165	1,132	1,956	1,654	4,577	1,783	2,013			
Operating income ratio	-	4.4%	7.3%	5.6%	4.4%	6.4%	6.4%			
<b>America</b>										
Sales <sup>※3</sup>	11,374	13,925	13,207	14,967	53,473	13,989	13,789			
Operating income	137	406	-1,894	685	-666	846	709			
Operating income ratio	1.2%	2.9%	-	4.6%	-	6.1%	6.1%			
<b>Europe</b>										
Sales <sup>※3</sup>	4,860	4,641	5,157	5,609	20,267	5,964	5,940			
Operating income	0	77	237	583	897	272	273			
Operating income ratio	0.0%	1.7%	4.6%	10.4%	4.4%	4.6%	4.6%			
<b>Indian Ocean Rim</b>										
Sales <sup>※3</sup>	3,712	2,189	2,997	3,854	12,752	4,255	4,074			
Operating income	508	4	301	402	1,215	660	541			
Operating income ratio	13.7%	0.2%	10.0%	10.4%	9.5%	15.5%	15.5%			
<b>China</b>										
Sales <sup>※3</sup>	2,860	4,679	5,201	6,942	19,682	4,378	5,315			
Operating income	-192	251	540	681	1,280	280	361			
Operating income ratio	-	5.4%	10.4%	9.8%	6.5%	6.4%	6.4%			
<b>South Korea, Taiwan</b>										
Sales <sup>※3</sup>	2,226	1,556	2,053	2,219	8,054	2,431	2,716			
Operating income	82	-115	-21	7	-47	82	137			
Operating income ratio	3.7%	-	-	0.3%	-	3.4%	3.4%			

## 4. Sales ratio by region



## 5. Exchange rates (1st Half)

	US\$ <sup>※5</sup>	US\$ <sup>※6</sup>	EURO <sup>※5</sup>	EURO <sup>※6</sup>	Can\$	A\$	THB	NT\$	RMB	WON	MXN
FY2021	106.11	108.23	121.34	119.32	78.72	73.31	3.426	3.60	15.37	0.091	5.05
FY2022	109.81	107.82	130.88	129.89	88.30	82.61	3.501	3.92	16.66	0.096	5.34

&lt; Note &gt;

※ 3 : Sales figures include internal sales and transfers between segments.

※ 5 : From April 1 through September 30, ※ 6 : From January 1 through June 30