

Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

(Yen, millions)

1. Consolidated performance

	FY2021 (FYE2022)					FY2022 (FYE2023)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Consolidated										
Order acceptance	55,633	57,549	57,356	62,002	232,540	65,735				
Backlog	50,529	56,044	60,908	63,885	63,885	74,438				
Net Sales	50,326	52,191	52,940	60,420	215,879	57,968				
Operating income	3,995	4,190	4,819	4,837	17,842	4,329				
Operating income ratio	7.9%	8.0%	9.1%	8.0%	8.3%	7.5%				
Ordinary income	4,797	4,359	5,536	5,353	20,045	5,399				
Net income ※2	3,439	3,185	3,995	3,924	14,543	3,753				

2. Segment Information (by business group)

(Yen, millions)

	FY2021 (FYE2022)					FY2022 (FYE2023)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Chain										
Order acceptance	19,636	20,315	20,423	20,927	81,301	23,460				
Backlog	16,083	18,660	20,628	23,177	23,177	26,949				
Sales ※3	17,087	18,260	19,100	19,726	74,174	21,487				
Operating income	2,439	2,703	3,052	2,811	11,005	3,091				
Operating income ratio	14.3%	14.8%	16.0%	14.3%	14.8%	14.4%				
Motion Control										
Order acceptance	5,738	5,676	5,995	5,444	22,853	6,787				
Backlog	5,426	6,294	7,328	7,788	7,788	9,577				
Sales ※3	4,616	4,922	5,167	5,200	19,906	5,240				
Operating income	185	241	406	297	1,129	331				
Operating income ratio	4.0%	4.9%	7.9%	5.7%	5.7%	6.3%				
Mobility										
Order acceptance	17,105	15,413	15,487	18,194	66,199	18,355				
Backlog	1,162	1,242	1,249	1,319	1,319	1,589				
Sales ※3	17,092	15,327	15,472	18,135	66,027	18,105				
Operating income	2,160	1,488	1,390	1,530	6,568	1,506				
Operating income ratio	12.6%	9.7%	9.0%	8.4%	9.9%	8.3%				
Materials Handling										
Order acceptance	12,529	15,510	14,786	16,454	59,279	16,436				
Backlog	27,635	29,509	31,292	30,973	30,973	35,593				
Sales ※3	11,562	13,771	13,215	17,179	55,728	13,074				
Operating income	-420	198	425	596	799	-153				
Operating income ratio	-	1.4%	3.2%	3.5%	1.4%	-				
Other										
Order acceptance	622	636	665	982	2,905	695				
Backlog	221	337	409	627	627	728				
Sales ※3	668	670	297	1,439	3,074	742				
Operating income	-112	-110	-117	-103	-442	-133				
Operating income ratio	-	-	-	-	-	-				

< Note >

※ 1 : Quarterly data is for each accounting period (3 months).

※ 2 : Profit attributable to owners of parent

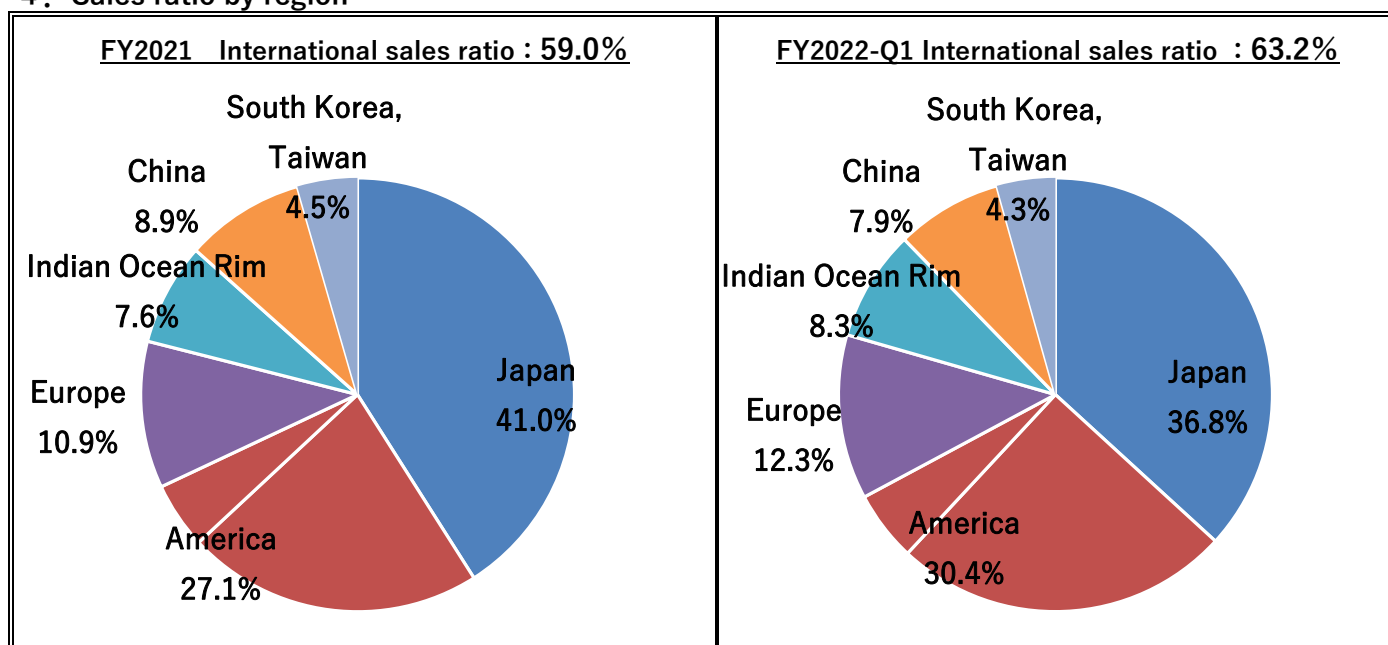
※ 3 : Sales figures include internal sales and transfers between segments.

3. Segment Information (by region)

(Yen, millions)

	FY2021 (FYE2022)					FY2022 (FYE2023)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Japan										
Sales ^{※3}	27,867	28,535	30,037	31,650	118,089	28,500				
Operating income	1,783	2,013	2,764	2,212	8,772	1,601				
Operating income ratio	6.4%	7.1%	9.2%	7.0%	7.4%	5.6%				
America										
Sales ^{※3}	13,989	13,789	13,810	17,896	59,484	17,979				
Operating income	846	709	604	867	3,026	961				
Operating income ratio	6.1%	5.1%	4.4%	4.8%	5.1%	5.3%				
Europe										
Sales ^{※3}	5,964	5,940	6,021	6,484	24,409	7,309				
Operating income	272	273	320	390	1,255	309				
Operating income ratio	4.6%	4.6%	5.3%	6.0%	5.1%	4.2%				
Indian Ocean Rim										
Sales ^{※3}	4,255	4,074	3,915	4,295	16,539	4,925				
Operating income	660	541	417	352	1,970	568				
Operating income ratio	15.5%	13.3%	10.7%	8.2%	11.9%	11.5%				
China										
Sales ^{※3}	4,378	5,315	5,898	6,720	22,311	5,367				
Operating income	280	361	507	538	1,686	416				
Operating income ratio	6.4%	6.8%	8.6%	8.0%	7.6%	7.8%				
South Korea, Taiwan										
Sales ^{※3}	2,431	2,716	2,343	2,529	10,019	2,603				
Operating income	82	137	77	16	312	84				
Operating income ratio	3.4%	5.0%	3.3%	0.6%	3.1%	3.2%				

4. Sales ratio by region



5. Exchange rates (Q1)

(JP Yen)

	US\$ ^{※5}	US\$ ^{※6}	EURO ^{※5}	EURO ^{※6}	Can\$	A\$	THB	NT\$	RMB	WON	MXN
FY2022-Q1	109.52	106.09	131.93	127.81	89.16	84.29	3.506	3.90	16.37	0.095	5.21
FY2023-Q1	129.73	116.34	138.26	130.41	101.66	92.69	3.523	4.40	18.31	0.096	5.67

< Note >

※3 : Sales figures include internal sales and transfers between segments.

※5 : From April 1 through December 31, ※6 : From January 1 through September 30