

Quarterly Data Summary ※1

TSUBAKIMOTO CHAIN CO.

1. Consolidated performance

(Yen, millions)

	FY2019 (FYE2020)					FY2020 (FYE2021)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Consolidated										
Order acceptance	68,048	55,530	51,518	54,298	229,394	39,608	46,108	48,040	56,119	189,875
Backlog	57,055	54,025	50,824	47,760	47,760	46,332	44,661	43,652	44,846	44,846
Net Sales	55,894	58,360	54,884	57,283	226,423	40,829	47,642	49,058	55,868	193,399
Operating income	3,659	4,572	4,392	3,522	16,146	1,169	1,873	1,259	4,595	8,896
OP Margin	5.4%	8.2%	8.5%	6.5%	7.1%	2.9%	3.9%	2.6%	8.2%	4.6%
Ordinary income	4,314	4,536	4,460	3,388	16,698	1,649	2,333	1,974	5,070	11,026
Net income※2	3,201	3,295	3,127	1,953	11,576	1,211	1,879	2,030	3,586	8,706

2. Segment Information (by business group)

(Yen, millions)

	FY2019 (FYE2020)					FY2020 (FYE2021)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Chain										
Order acceptance	16,911	16,027	15,793	16,324	65,055	14,027	14,434	15,820	17,248	61,529
Backlog	11,630	10,976	10,713	10,619	10,619	10,383	10,905	11,866	12,966	12,966
Sales※3	17,070	17,041	16,690	16,725	67,526	14,640	14,366	15,291	17,015	61,312
Operating income	2,067	2,224	1,965	2,150	8,406	1,594	1,451	2,030	2,787	7,862
OP Margin	12.1%	13.1%	11.8%	12.9%	12.4%	10.9%	10.1%	13.3%	16.4%	12.8%
Power Transmission Units and Components										
Order acceptance	7,001	5,272	5,207	5,185	22,665	4,321	4,574	4,917	5,478	19,290
Backlog	6,398	5,780	5,136	4,628	4,628	4,498	4,301	4,222	4,594	4,594
Sales※3	6,067	5,992	5,988	5,766	23,813	4,533	4,879	5,055	5,230	19,697
Operating income	656	448	679	406	2,189	202	132	285	197	816
OP Margin	10.8%	7.5%	11.3%	7.0%	9.2%	4.5%	2.7%	5.6%	3.8%	4.1%
Automotive Parts										
Order acceptance	18,338	17,934	17,317	17,306	70,895	10,383	13,524	16,683	17,197	57,787
Backlog	707	681	695	707	707	640	651	721	717	717
Sales※3	18,393	17,960	17,303	17,293	70,949	10,450	13,514	16,613	17,200	57,777
Operating income	1,718	1,108	1,584	1,381	5,791	-172	112	1,742	2,032	3,714
OP Margin	9.3%	6.2%	9.2%	8.0%	8.2%	-	0.8%	10.5%	11.8%	6.4%
Materials Handling Systems										
Order acceptance	25,143	15,721	12,516	14,588	67,968	9,988	12,945	9,927	15,396	48,256
Backlog	38,182	36,523	34,138	31,457	31,457	30,304	29,464	26,402	26,446	26,446
Sales※3	14,351	17,399	15,048	17,414	64,212	10,993	14,797	11,997	15,831	53,618
Operating income	-400	907	395	-255	647	-201	487	-2,461	-27	-2,202
OP Margin	-	5.2%	2.6%	-	1.0%	-	3.3%	-	-	-
Other										
Order acceptance	653	577	683	897	2,810	889	630	692	801	3,012
Backlog	136	63	140	346	346	505	339	438	121	121
Sales※3	998	868	797	879	3,542	881	999	781	1,280	3,941
Operating income	-26	11	8	27	20	-91	-80	-101	-58	-330
OP Margin	-	1.3%	1.0%	3.1%	0.6%	-	-	-	-	-

< Note >

※ 1 : Quarterly data is for each accounting period (3 months).

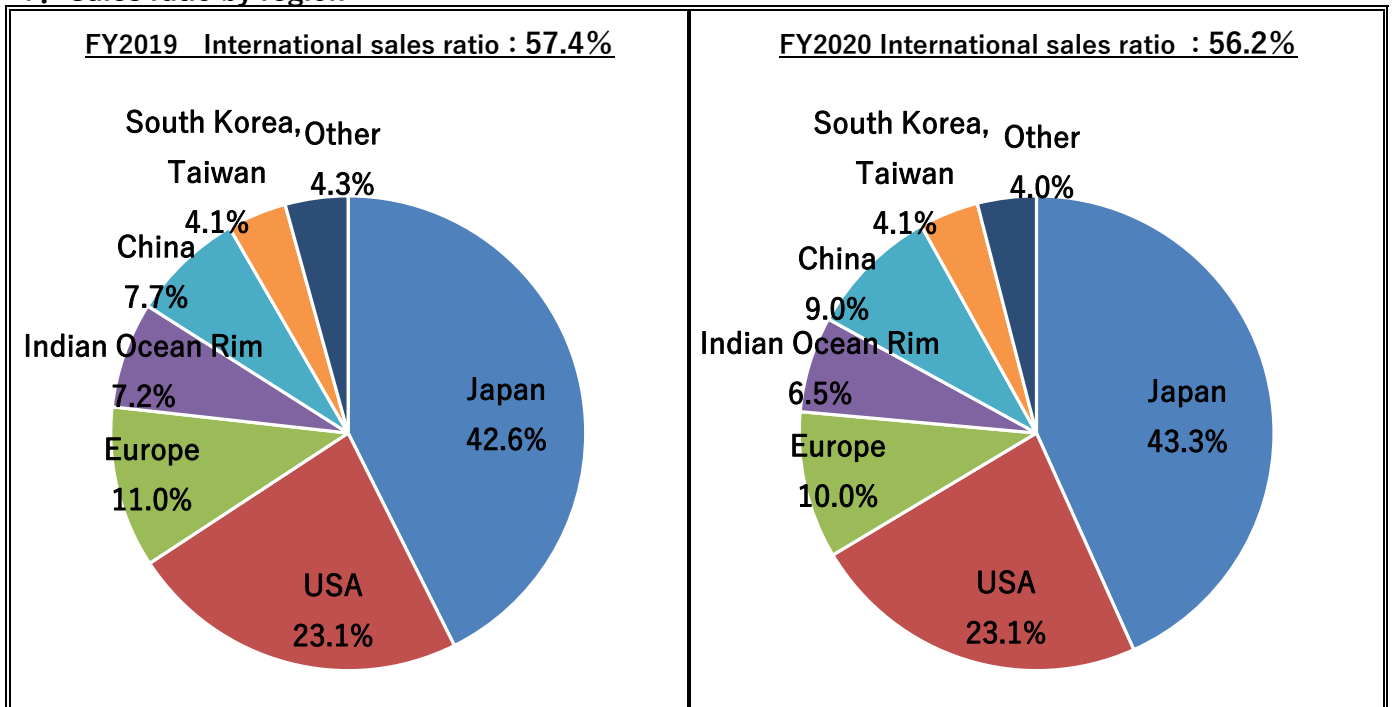
※ 2 : Profit attributable to owners of parent

※ 3 : Sales figures include internal sales and transfers between segments.

3. Segment Information (by region)

(Yen, millions)

	FY2019 (FYE2020)					FY2020 (FYE2021)				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Japan										
Sales ^{※3}	28,877	32,091	30,423	29,230	120,621	22,526	25,688	26,703	29,499	104,416
Operating income	2,000	2,659	2,811	1,754	9,224	-165	1,132	1,956	1,654	4,577
OP Margin	6.9%	8.3%	9.2%	6.0%	7.6%	-	4.4%	7.3%	5.6%	4.4%
America										
Sales ^{※3}	15,884	14,900	14,651	17,936	63,371	11,374	13,925	13,207	14,967	53,473
Operating income	177	146	462	934	1,719	137	406	-1,894	685	-666
OP Margin	1.1%	1.0%	3.2%	5.2%	2.7%	1.2%	2.9%	-	4.6%	-
Europe										
Sales ^{※3}	6,933	6,572	6,208	5,608	25,321	4,860	4,641	5,157	5,609	20,267
Operating income	177	18	182	-454	-77	0	77	237	583	897
OP Margin	2.6%	0.3%	2.9%	-	-	0.0%	1.7%	4.6%	10.4%	4.4%
Indian Ocean Rim										
Sales ^{※3}	4,387	4,520	4,050	3,682	16,639	3,712	2,189	2,997	3,854	12,752
Operating income	627	606	418	310	1,961	508	4	301	402	1,215
OP Margin	14.3%	13.4%	10.3%	8.4%	11.8%	13.7%	0.2%	10.0%	10.4%	9.5%
China										
Sales ^{※3}	5,215	5,017	4,859	5,432	20,523	2,860	4,679	5,201	6,942	19,682
Operating income	194	230	257	388	1,069	-192	251	540	681	1,280
OP Margin	3.7%	4.6%	5.3%	7.1%	5.2%	-	5.4%	10.4%	9.8%	6.5%
South Korea, Taiwan										
Sales ^{※3}	2,213	2,747	2,443	2,258	9,661	2,226	1,556	2,053	2,219	8,054
Operating income	89	225	17	69	400	82	-115	-21	7	-47
OP Margin	4.0%	8.2%	0.7%	3.1%	4.1%	3.7%	-	-	0.3%	-

4. Sales ratio by region^{※4}

< Note >

※ 3 : Sales figures include internal sales and transfers between segments.

※ 4 : Sales are based on the location of the customer and classified by country or region.